



Crisis Averted

The disaster at Ford Hood outside of Killeen, Texas is something no one wants repeated. Recently, though, the safety of another U.S. military base could well have been jeopardized. The owner of a company that specializes in construction contract work for the military decided that pre-employment screening was too expensive for his business. Fortunately, a savvy manager made a crucial phone call to Ethos Risk Services, ensuring not only the security of the armed forces installation, but the reputation of the business itself.

The Oversight – “In retrospect, I really should’ve done my homework,” said the business owner. This business owner’s hiring philosophy was a simple one. Interview quality individuals based on the credentials detailed on their employment application and offer positions to those who present themselves as knowledgeable professionals in one-on-one meetings. Unfortunately, this system failed to account for dishonesty among job candidates. Recently, the business hired an individual who, although qualified to work in the construction field, lacked the moral fiber that most companies desire. He was a smooth talker and knew all the right things to say; however, his background was shadier than a forest of umbrellas. This individual was scheduled to begin work at a U.S. Air Force base, a site crucial to this nation’s security.

The Foresight – A manager at the construction business, leery after the Ford Hood incident, took it upon herself to call Ethos Risk Services to, at the least, investigate the cost of pre-employment screenings. She was shocked to learn that Ethos performs criminal record searches for less than \$50.00. After persuading the company owner that this was a prudent expenditure, she ordered criminal searches on the 15 workers slated for detail on the base. Within 48 hours, her decision was rewarded handsomely. It was determined that the aforementioned “smooth talker” had no less than 18 criminal convictions ranging from armed robbery to sexual assault. His presence on a vital military base had the potential for a national tragedy. Moreover, aside from the inherent danger posed to those around this individual, the immediate and long-term ramifications for this company that placed such a person on such a work site would be negative to say the least. “In all honesty, this could’ve put us out of business,” said the company owner. “You never want bad press, but something like this? I don’t want to think about it.”

20/20 Hindsight - The company took immediate action after receiving the criminal check. The individual in question was terminated for lying on his application and never set foot on the military base. In addition, the company set up an account with Ethos Risk Services to conduct PRE-EMPLOYMENT BACKGROUND CHECKS for all of their potential new hires.



As a bonus, through discussions with Ethos, the company learned that it could participate in our CHARITY REWARDS PROGRAM. At no extra cost to the client, Ethos will donate a percentage of the company's invoice to the charity of the business's choice. The business chose an injured veterans charity.

At Ethos Risk Services, we protect your interests. It's what we do, and we do it well.